



LAHORE KNOWLEDGE PARK COMPANY

PAKISTAN'S LARGEST KNOWLEDGE & TECHNOLOGY ZONE

PREQUALIFICATION OF CONSULTANTS

SUBMISSION DEADLINE – **APRIL 1, 2022**
(SUBMISSION - 1300 HRS)
(OPENING - 1400 HRS)

ARCHITECTS & ENGINEERS

- Firms and/or consortium having verifiable experience in the design & development of trunk infrastructure for:
 - Universities
 - Technology Zones
 - Software Parks
- Firms and/or consortium having verifiable experience in the design & construction supervision of:
 - IT compliant multi-stories buildings
 - Tier-4 Data Centers
 - Manufacturing spaces and allied infrastructure:
 - Semiconductors
 - Circuit Boards
 - OSAT
 - Electronics

FINANCIAL ANALYSTS & ADVISORS

- Firms and/or consortium having verifiable experience in Strategy and Financial Advisory Services of Technology Zones and Software Parks.

LEGAL COUNSELS & SOLICITORS

- Legal Counsels & Solicitors having local and international experience in developing legal framework and contract documentation in P3, Licensing, JV and Lease based development models.

NOTE:

The scope of work along with other related information of each service required is provided in the prequalification documents.

The interested eligible applicant can download the prequalification documents from the websites: www.lkpc.com.pk & www.ppra.punjab.gov.pk or can obtain through email from sohail@lkpc.com.pk or in hard copy from the address given below during office hours, immediately after the publication of this advertisement in newspapers.

EOI's MAY BE SUBMITTED THROUGH COURIER TO THE FOLLOWING ADDRESS

Attention: Manager Procurement
Email Address: sohail@lkpc.com.pk
Street Address Lahore Knowledge Park Company 15-Abu Bakar Block, New Garden Town, Lahore, Pakistan.
Work Phone: +92 42 99233332



Prequalification Document for

“Financial Analysts & Advisors for the Lahore Knowledge Park Company”

Issue Date: March 13, 2022

Closing Date: April 1, 2022

LAHORE KNOWLEDGE PARK COMPANY (LKPC)
HIGHER EDUCATION DEPARTMENT, GOVERNMENT OF THE PUNJAB.

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1. The Procuring Agency

Lahore Knowledge Park Company
15-Abu Bakar Block, New Garden Town,
Lahore, Pakistan.

Tel: +92 42 99075000

Web: www.lkpc.com.pk

Email: sohail@lkpc.com.pk

2. Scope of Services

The LKPC is aiming to develop the Business Viability Study for the Lahore Knowledge Park.

The scope of work is as under:

- Firms and/or consortium having verifiable experience in Strategy and Financial Advisory Services of Technology Zones and Software Parks.

3. Closing Date and Place

The Closing Date & Place of the Submission of Prequalification Documents, as under:

Submission of Proposals: April 1, 2022 at 1:00 pm

Opening of Proposals: April 1, 2022 at 2:00 pm

Venue: Lahore Knowledge Park Company,
15- Abu Bakar Block, New Garden Town,
Lahore.

4. Selection Criteria

4.1 The Firm is required to submit proposal.

4.2 Firms will be shortlisted on the basis of the experience & standing of the firm and the credentials of the personnel/experts being employed for the assignment.

4.3 The criteria will be as under:

Experience of Company / Firm Completed Projects	Marks	Ranges of Projects	Marks
<ul style="list-style-type: none"> Firms and/or consortium having verifiable experience in Strategy and Financial Advisory Services of Technology Zones and Software Parks. <p>Applicant is required to furnish completed project / assignment of similar nature according to scope of work as stated above, during the last 10 years (Copy of Contracts, WOs, POs, Completion Certificates, Performance Certificates etc.)</p>	50	Each completed project / assignment will be given 10 Marks	50
Establishment of the Firm /Organization	Marks	Ranges of years	Marks
Company working in Pakistan providing Consultancy services with year of establishment (Copy of Letter of Incorporation / registration)	10	Minimum 5 years	5
		More than 5 and less than 10 years	7
		More than 10 years	10
Financial Strength	Marks	Revenue	Marks
Revenue (Copy of Last 3 years Audited Accounts or Tax Return) (Average turnover of last 3 years shall be calculated)	20	Minimum 300 million	10
		From 300.1 to 500 million	15
		Above 500 million	20

HR	Marks	Ranges of Staff	Marks
<ul style="list-style-type: none"> Minimum 3 Qualified Business Analysts with minimum 5 years of working experience. Complete CVs along with list is required to be submitted with sign & stamp. 	5		5
<ul style="list-style-type: none"> Minimum 1 Qualified Economist and minimum 1 Qualified Marketing Expert with minimum 5 years of working experience. Complete CVs along with list is required to be submitted with sign & stamp. 	5	2.5 marks for each position	5
Total staff employed by the firm/ company. (List of staff with complete details is required to be submitted with sign & stamp)	10	Minimum 20	5
		21 to 30	7
		31 & above	10
Total Marks	100		

Final Rating

The Firm shall be finally evaluated based on above and any Firm getting less than 70 score will not be short listed.

4.4 The Client will invite technical and financial proposals from the shortlisted firms.

5. Instructions

- 5.1 The Client reserves the right to modify, expand, restrict, discontinue with the project or reject any EOI within the meanings of the Punjab Procurement Rules 2014 as amended to date.
- 5.2 The Applicant is required to furnish an amount of **PKR 20,000/-** (Rupees twenty thousand only) in the form of PO / DD in the name of “**Lahore Knowledge Park Company**” along with the application.
- 5.3 Following documents are required to furnish:
- a) Cover letter.
 - b) Name, address and company registration details (including the year of incorporation and the number of years of relevant experience). Please also attach copy of registration/ incorporation certificate.
 - c) A profile of the firm / consortium / joint venture (in case of a consortium, copies of the agreement indicating the nature of the association to be furnished) with an organogram, a summary of qualifications and experiences of designated staff and any other relevant information. Registration of firm with relevant professional body.
 - d) In case of Consortium, all the Consortium partners individually should submit the Certificate of Incorporation/Registration. A consortium/Joint Venture Agreement signed by all the partners must be registered in Pakistan under relevant laws and submitted with the Proposal together with the copy of the proposed Agreement. Prime Bidder must be registered / incorporated in Pakistan and existing for the past three years. Proof of registration/incorporation be submitted. All partners of the Consortium/JV shall be liable jointly and severally for the execution of the contract in accordance with the contract terms and conditions and a statement to this effect shall be included in the Undertaking to be submitted. The Undertaking should clearly authorize the Prime Bidder to act on their behalf for the entire Bidding Process and execution of the contract.
 - e) National Tax Number.
 - f) Audited Balance Sheet for the previous 3 years of the lead and the associated organizations / consortium members (if any).
 - g) Details of similar major assignments undertaken (completed or ongoing with beginning and end dates of projects) involving the preparation of comprehensive development plans, indicating regional / metropolitan scales of interventions, contract value and the name of the client. This information should be presented in a tabular format.
 - h) CVs of personnel.
 - i) All documents should be in English. Documents prepared in any other language must be translated into English and certified by a competent authority.
 - j) Undertaking by the firm that it has not been blacklisted by any Government Agency/Authority.

5.4 Please include the following contact details and append with the EOI.

Name of Company:	
Form of organization:	
Postal address:	
Telephone number (country and city code):	
Fax number, (country and city code):	
URL:	
Contact Person1:	
Telephone number:	
Mobile telephone number:	
Fax number:	
Email:	
Contact Person 2:	
Telephone number:	
Mobile telephone number:	
Fax number:	
Email:	

5.5 The Prequalification documents are to be submitted **by post or by hand before the due date and time** to the following address:

Manager Admin & Procurement

Lahore Knowledge Park Company
 15-Abu Bakar Block, New Garden Town, Lahore, Pakistan.
 Tel: +92 42 99075000
 Cell: 0300-4648128
 Email: sohail@lkpc.com.pk

5.6 The envelopes must be sealed and clearly marked.

5.7 The client must send One original set of all documents duly initialed by the authorized representative of the Bidder and two copies.

5.8 For further queries, please write to the email addresses given at 5.5 above.